

## Castle Dental Expands Availability of the OneSmile™ Dental Plan, Helping to Ensure Affordable Dental Services for All

Irvine, CA – July 9, 2018 –Castle Dental has expanded availability of the OneSmile™ Dental Plan, a flexible alternative to dental insurance. With OneSmile, Castle Dental aims to increase the availability of dental services and deliver significant cost savings, helping to ensure that affordable dental care is available to everyone.

Nearly 40 percent of the U.S. population lacks dental insurance of any kind. Even those with insurance may be frustrated and unable to access the care they need due to low caps on services that traditional insurance plans cover.

Under the terms of the OneSmile Dental Plan, members pay a low yearly fee to receive free exams, free X-rays and 20 to 40 percent discounts off all dental services, including cosmetic and specialty services. After enrolling in the plan, members simply show their member ID at the participating dental office to take advantage of the plan discounts. Membership is guaranteed. There are no restrictions on participation, regardless of a person's age or conditions which existed prior to enrollment. The plan is now available at all Castle Dental® locations across Tennessee and Texas.

"Nearly 80 percent of adults say they plan to visit the dentist within the next year, but less than half that number will get there. We're always challenging ourselves to overcome the barriers that prevent people from following through on those good intentions," said Smile Brands CEO, Steve Bilt. "I'm thrilled that nearly 20,000 patients have enrolled in the OneSmile Dental Plan since the end of 2017. OneSmile is a major component of our mission to deliver Smiles for Everyone®, since plan members are twice as likely to visit the dentist regularly."

The OneSmile Plan is not insurance, it is a licensed discount medical plan. To learn more, or to enroll in the OneSmile Dental Plan, visit <a href="https://www.onesmiledentalplan.com">https://www.onesmiledentalplan.com</a>.

## **About Castle Dental**

Castle Dental provides general dentistry, children's dentistry and, in select locations, specialty care services such as <u>orthodontics</u>, <u>oral surgery</u>, <u>periodontics</u> and <u>endodontics</u> at 59 offices throughout Texas and Tennessee. Castle Dental is operated by dental groups that have affiliated with <u>Smile Brands Inc.</u>, one of the largest providers of support services to dental groups in the United States. Smile Brands Inc. provides comprehensive business support services through exclusive long term agreements with affiliate

dental groups, so dentists can spend more time caring for their patients and less time on the administrative, marketing, and financial aspects of operating a dental practice. Smile Brands is a portfolio company of Gryphon Investors ("Gryphon"), a leading middle-market private equity firm based in San Francisco, CA. For more information, visit <a href="http://www.castledental.com">http://www.castledental.com</a>.

## **About Smile Brands**

Based in Irvine, California, Smile Brands Inc. is one of the largest providers of support services to dental groups in the United States. Smile Brands Inc. provides comprehensive business support services through exclusive long-term agreements with affiliate dental groups, so dentists can spend more time caring for their patients and less time on the administrative, marketing and financial aspects of operating a dental practice. Smile Brands supports approximately 400 Bright Now!® Dental, Monarch Dental®, Castle Dental®, A+ Dental Care, OneSmile Dental, Johnson Family Dental and P3 Dental Group offices in 16 states, including Arizona, Arkansas, California, Colorado, Florida, Indiana, Maryland, Nevada, Ohio, Oregon, Pennsylvania, Tennessee, Texas, Utah, Virginia and Washington. Smile Brands is a portfolio company of Gryphon Investors, a leading middle-market private equity firm based in San Francisco, CA. For more information, visit www.smilebrands.com.

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